



**NOTICE OF SPECIAL MEETING
of the
ALLAN HANCOCK COLLEGE
FOUNDATION
BOARD OF DIRECTORS
March 8, 2011
4 p.m.**

Agenda

Allan Hancock College
Building C—Room 31
800 S. College Drive, Santa Maria

OFFICERS
Mario A. Juarez
President

John Everett
Vice President

Maggi Daane
Secretary

Terry Dworaczyk, Ed.D.
Treasurer

Joannie Jamieson
Past President

**COMMUNITY
REPRESENTATIVES**

Ernest DeGasparis

Kate Ferguson

Judy Frost

Mary Harvey

Tom Lopez

John Martino

Patrick McDermott

Susan Moats

Dennis Shepard, M.D.

Roger Welt, Ed.D.

Jeff York

Leslie Meyers Zomalt, Ph.D.

**COLLEGE TRUSTEE
REPRESENTATIVES**

Larry Lahr

Greg Pensa

**COLLEGE
REPRESENTATIVES**

José M. Ortiz, Ed.D.

Superintendent/President

Elizabeth A. Miller, Ed.D.

Assoc. Superintendent/Vice

President, Administrative

Services

Karen Tait

Faculty

Sarah Teniente

Student

**FOUNDATION
STAFF**

Jeff Cotter

Executive Director

Marlyn Cox

Toni McCracken

**NOTICE OF SPECIAL MEETING
OF THE
ALLAN HANCOCK COLLEGE FOUNDATION
BOARD OF DIRECTORS**

Tuesday, March 8, 2011

800 South College Drive, Santa Maria
Building C – Room 31

Agenda

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1. CALL TO ORDER	
2. ROLL CALL	
3. PUBLIC COMMENT Public comment not pertaining to specific agenda items is welcome at this time. If you wish to speak to any item listed, please complete a <i>Request to Speak Card</i> available from the executive director. It is suggested that speakers limit themselves to 5 minutes.	
4. APPROVAL OF AGENDA	1
4.A. Agenda for March 8, 2011	
ACTION - Motion _____ Second _____ Vote _____	
5. APPROVAL OF MINUTES	
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6. NOMINATING COMMITTEE'S REPORT As prescribed in the by-laws of the corporation, the nominating committee has prepared a slate of new board members.	
6.A. Nomination of New Board Members	9
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plan of the college. There may be reports presented regarding the status of each area.

8.A.1. Annual Giving

8.A.2. President's Circle

8.A.3. Events

8.A.4. Planned Giving

8.A.5. Community Building

8.A.6. Major Gifts

9. ORAL REPORTS

9.A. Members of the Board of Directors	<i>General Announcements</i>
9.B. College Superintendent/President	<i>Dr. José M. Ortiz</i>
9.C. College Trustee	<i>Mr. Greg Pensa</i>
9.D. PCPA Foundation Representative	<i>Mrs. Judy Frost</i>
9.E. Faculty Representative	<i>Mrs. Karen Tait</i>
9.F. Student Representative	<i>Ms. Sarah Teniente</i>
9.G. Executive Director	<i>Mr. Jeff Cotter</i>

10. OTHER BUSINESS

11. DATE FOR NEXT SPECIAL BOARD MEETING

The next special meeting is Thursday, April 28, 2011, 4 - 5:30 p.m. on the Santa Maria campus, 800 South College Drive, in Student Center Room 106B.

12. DATE FOR NEXT REGULAR BOARD MEETING - CANCELLED

The next regular meeting of the Allan Hancock College Foundation Board, Thursday, May 12, 2011, at 4 p.m. is hereby cancelled.

13. ADJOURNMENT

13.A. Adjournment

A motion to adjourn the quarterly meeting of the Allan Hancock College Foundation Board of Directors.

ACTION - Motion _____ Second _____ Vote _____

ALLAN HANCOCK COLLEGE FOUNDATION

To: Board of Directors	ACTION
From: Jeff Cotter	March 8, 2011
Subject: Approval of Agenda	

BACKGROUND

Staff prepares the agenda, based on input from the executive committee as well as all standing and ad-hoc committees.

FISCAL IMPACT

None

RECOMMENDATION

A motion is required for the board to approve the agenda for the March 8, 2011, special meeting of the Foundation Board of Directors.

ALLAN HANCOCK COLLEGE FOUNDATION

To: Board of Directors	ACTION
From: Board Secretary	March 8, 2011
Subject: Approval of Minutes	

BACKGROUND

The minutes of the previous meeting of the foundation board are presented for the review and revision.

FISCAL IMPACT

None

RECOMMENDATION

A motion is required for the board to approve the minutes for the February 10, 2011, annual organizational meeting of the Foundation Board of Directors.

ALLAN HANCOCK COLLEGE FOUNDATION
ANNUAL ORGANIZATIONAL MEETING OF THE BOARD OF DIRECTORS
Minutes of February 10, 2011

The annual organizational meeting of the Allan Hancock College Foundation Board of Directors was held in the Student Center Conference Room 106B, Santa Maria campus, Santa Maria, California.

1. MEETING CALLED TO ORDER

Foundation Board President Mario Juarez called the meeting to order at 4 p.m.

2. ROLL CALL

Directors Present: M. Daane, E. DeGasparis, T. Dworaczyk, J. Everett, J. Frost, M. Gibson, J. Jamieson, M. Juarez, P. McDermott, E. Miller, J. Ortiz, G. Pensa, D. Shepard, K. Tait, S. Teniente, R. Welt, L. Zomalt

Directors Absent: K. Ferguson, M. Harvey, L. Lahr, T. Lopez, J. Martino, S. Moats, J. York

Foundation Staff Present: J. Cotter, M. Cox, T. McCracken

3. PUBLIC COMMENT

None

4. APPROVAL OF AGENDA

President Juarez asked members to review the agenda for today's annual organizational meeting of the Allan Hancock College Foundation Board of Directors and called for a motion to approve.

MOTION: Moved/seconded (Everett/Daane) and passed by unanimous voice ballot to approve the February 10, 2011, agenda.

5. APPROVAL OF MINUTES

President Juarez asked members to review the minutes of the November 11, 2010, quarterly meeting and called for a motion to approve. Ms. Daane noted a correction to the minutes.

MOTION: Moved/seconded (Shepard/Zomalt) and passed by unanimous voice ballot to approve the November 11, 2010, quarterly meeting minutes with corrections.

6. NOMINATING COMMITTEE REPORT

- A. Annual Election of Corporate Officers for 2011:* Mr. Cotter presented the slate of officers for 2011 as prepared by the nominating committee: Mario Juarez – President, John Everett – Vice President, Maggi Daane – Secretary, and Terry Dworaczyk – Treasurer.
- B. Renewal of Board Member's Terms:* Mr. Cotter reported the following nominations for current board members: 1) Leslie Zomalt be re-elected to serve a third three-year term of office; 2) Terry Dworaczyk, John Everett, Mary Harvey, Susan Moats, Dennis Shepard, and Jeff York be re-elected to serve a second three-year term of office; and 3) Tom Lopez, Patrick McDermott, and Roger Welt be re-elected to serve year two and three of their first term of office.
- C. Potential New Board Members:* The Executive Committee will meet February 22 to discuss and finalize the list of nominees of potential board members. A slate of new members will be presented to the full board at a *Special Meeting* of the AHC Board of Directors on March 8, 2011.
- D. Non-Returning Board Members:* Mr. Cotter reported that Mike Gibson and Ron Thatcher have each served the maximum number of three consecutive terms (nine years) and will be leaving the board.

MOTION: Moved/seconded (Jamieson/Daane) and passed by unanimous voice ballot to accept the Nominating Committee's report with the 2011 slate of officers, the re-election of current board member terms, and, with resignation, the separation of board members who have served the maximum number of consecutive terms.

Mr. Juarez announced that the following two agenda items, *10.F Proposed Amendment to Corporate Bylaws* and *10.G Corporate Resolution No. 2011-02 and 2011-03* would be addressed out of order before the Nominating Committee's report.

10.F PROPOSED AMENDMENT TO CORPORATE BYLAWS

Mr. Cotter reported that the Executive Committee is recommending a new classification to the foundation's corporate bylaws, *Article V – Directors* called *Emeritus Director* to be conferred on a member whose time on the Allan Hancock College Foundation Board has exemplified extraordinary service. The proposed amendment reads as follows:

Article V, Section I

- I. The Board of Directors shall have such Emeritus Directors as are designated in or pursuant to this Paragraph I.*
 - 1. An Emeritus Director is conferred on a member whose time on the Allan Hancock College Foundation board has exemplified extraordinary service;*
 - 2. Each Emeritus Director:*
 - a. shall be entitled to receive notice of, and attend meetings of the Board of Directors (but the failure to give such notice shall not affect the validity of any such meeting), but shall not be counted toward the limit described in Paragraph V(B) above, shall not be counted toward the quorum requirement for meetings of Directors, and shall not be entitled to vote at such meetings;*
 - b. shall not have any authority to bind this Corporation in any manner, except as the Board of Directors may designate from time to time by resolution;*
 - c. may be removed without cause by the Board of Directors; and*
 - d. shall have only those duties that are designated by the Board of Directors and accepted by the Emeritus Director.*

The board unanimously supported the bylaw amendment and were very pleased with the new classification.

MOTION: Moved/seconded (Daane/Jamieson) and passed by unanimous voice ballot to approve the bylaw amendment change to include the new classification of *Emeritus Director* under *Article V.I. – Directors* to be conferred on a member whose time on the Allan Hancock College Foundation Board has exemplified extraordinary service.

10.G. CORPORATE RESOLUTION NO. 2011-02 AND NO. 2011-03

Mr. Cotter read Corporate Resolution No. 2011-02 – *A Resolution of the Board of Directors of the Allan Hancock College Foundation Commending Mike Gibson for Nine Years of Service* and Corporate Resolution No. 2011-03 – *A Resolution of the Board of Directors of the Allan Hancock College Foundation Commending Ron Thatcher for Nine Years of Service*. Mr. Gibson thanked the board for their thoughtfulness and appreciation for the resolution. He stated his time with the board has been very rewarding. He also mentioned he had talked with Ron Thatcher earlier in the day and that Ron sent his regards and appreciation for the resolution.

Mr. Juarez expressed the gratitude of the board for the contributions of time, talents, and personal resources that each of these individuals so generously gave to the foundation and college.

7. INVESTMENT COMMITTEE REPORT:

7.A. *Investment Committee Report to the Board:* Dr. Dworaczyk reported that the Investment Committee has had a thorough review of the foundation portfolio over the last three years. There have been changes to managers along with more attention to ranking in peer categories. He acknowledged the strong commitment of Ron Thatcher and Mike Gibson as members of this committee and thanked them for their work.

7.B. *Statement of Operations:* For the period ending 12/31/2010. In reviewing the statement, Dr. Dworaczyk noted that the fund balance for the unrestricted fund was \$229,379; the temporarily restricted fund balance was \$746,863, and the endowment balance was \$5,390,376. The total fund balance for the period was \$6,366,618.

7.C. *Balance Sheet:* For the period ending 12/31/2010, it was noted that the total current assets, total current liabilities and net assets were \$6,366,618.

7.D. *Contributions Report:* For the period ending 12/31/2010, the total contributions were \$393,429.

7.E. *Operating Budget:* For the period ending 12/31/2010, in reviewing the operating budget statement, income for the year-to-date was \$74,032 with expenses \$75,419 and the fund balance was \$229,379.

7.F. *Portfolio Summary:* Dr. Dworaczyk reviewed the Portfolio Summary dated 12/31/2010, which reflects \$5,326,554 in endowment investments and \$1,040,064 invested in unrestricted and temporarily restricted investments. He noted a strong fourth quarter performance.

MOTION: Moved/seconded (Shepard/DeGasparis) and passed by unanimous voice ballot to accept the financial statements and reports as presented.

8. EXECUTIVE COMMITTEE REPORT

8.A. *College Trustee Appointments for 2011:* President Juarez reported that representing the college board of trustees for 2011 are Greg Pensa and Larry Lahr.

8.B. *Donors to the Foundation for 2010:* President Juarez reported that a list of donors to the foundation for 2010 was included in the board agenda book for their review.

8.C. *Executive Committee Report to the Board:* President Juarez reported that the executive committee has accepted with regrets the resignation of board member Bob Rhodus.

9. COMMITTEE REPORTS

9.A. *Strategic Plan Committees*

9.A.1. *Annual Giving:* Mr. Cotter reported that a new name is under consideration for this committee, *Annual Fund*, to better identify the true purpose of this committee.

9.A.2. *President's Circle:* Mr. Cotter reported this committee would no longer appear as a separate committee or item since the Annual Fund has incorporated the *President's Circle giving level*.

9.A.3. *Events:* Mrs. McCracken shared that planning was well underway for the annual scholarship awards banquet, which is Thursday, May 26 at 6 p.m. Invitations will be sent out towards the end of April.

9.A.4. *Planned Giving:* Mr. Cotter shared information on a new idea, *The Hancock Legacy Club*, with its purpose to encourage updating wills and request donors to inform the foundation

of that the foundation has been included in their wills and other estate plans. He asked that board members review and forward their input. Following discussion, it was agreed that the Executive Committee should review and discuss then present to the board at a future meeting in final form.

Mr. Cotter introduced a new idea, *The Hancock Fund*, which would be a permanent endowment fund of the AHC Foundation to support the mission of Allan Hancock College. He shared that a longtime friend of the foundation has given a gift of \$25,000 to start this new concept. Following discussion, it was agreed that the Executive Committee should review and discuss then present to the board at a future meeting in final form.

9.A.5. *Community Building:* Mrs. Jamieson shared that she is waiting for reaction to Chumash tribe. Representatives from the Chumash, Kenny Kahn and John Martino, still want to have a gathering in the spring. She also requested that both be included when the groundbreaking reception is set for the Public Safety complex at the Lompoc Valley Center.

9.A.6. *Major Gifts:* No report at this time.

10. BOARD ITEMS

10.A. *Corporate Resolution No. 2011-01:* President Juarez presented a resolution for the authorization of signatures for the corporation's savings, checking, and investment accounts. The action called for in this resolution is compliant with district governing board powers and duties and approved district agents. The resolution would provide that any two of the following persons could act as signatories for the foundation: José M. Ortiz, Ed.D., Elizabeth A. Miller, Ed.D., and Richard Carmody.

MOTION: Moved/seconded (Daane/Jamieson) and passed by unanimous roll call ballot to approve Corporate Resolution No. 2011-01.

10.B. *Director's Statement of Conduct, Commitment and Conflict of Interest:* President Juarez reported that annually each foundation board member and staff would submit a signed *Statement of Conduct, Commitment and Conflict of Interest* statement. These signed documents will be on file as one of the documents open to public inspection in the foundation office. Forms were distributed for board members to complete and return to the foundation office.

10.C. *Foundation Meeting Calendar – 2011/12:* President Juarez reviewed the schedule of key meeting dates and events for the foundation for 2011. Board members were reminded of the annual scholarship awards banquet, which is Thursday, May 26, 2011.

10.D. *Foundation Board Scholarship - 2011:* Mr. Cotter reported that last year board members contributed \$25 or more towards a *Foundation Board Scholarship*. That appeal generated a total of \$1,275 that was awarded to a student at last year's scholarship banquet. Following discussion board members agreed to again contribute towards a second annual *Foundation Board Scholarship*. Staff will send out information to board members for this appeal.

MOTION: Moved/seconded (Jamieson/Daane) and passed by unanimous roll call ballot to approve board members funding a scholarship, *Foundation Board Scholarship*, which will be presented to a student at the annual scholarship awards banquet in May.

10.E. *2010-11 Endowment Funding – Revision:* President Juarez reported that since the board approved the endowment funding for 2010-11, there have been updates per donor's instructions and staff

review. In keeping with policy and these updates, it is staff's recommendation to fund all endowments for a revised total of \$43,840.

MOTION: Moved/seconded (Frost/Daane) and passed by unanimous roll call ballot to approve the revision to the 2010-11 endowment funding for a total of \$43,840.

11. ORAL REPORTS

11.A. Members of the Board of Directors:

Joannie Jamieson:

- shared that the City of Solvang celebrates 100 as California's "Little Denmark" this year and there are many activities planned. The American Premiere of *My Fairytale* - Opening Night Celebration at Solvang Festival Theater under the stars is August 27, 2011. This Stephen Schwartz (*Wicked*) musical about the famous Dane, Hans Christian Andersen, is presented by PCPA Theaterfest.

John Everett:

- shared that he was recently interviewed by Telemundo and is challenging the Hispanic business community to support the foundation/college with scholarship opportunities.

11.B. College Superintendent/President - Dr. Ortiz reported:

- that the college is in the midst of reviewing the budget and how it is affecting the college. The governor has presented the budget for next year, which includes drastic cuts that include community colleges. Proposals include raising fees from \$26 to \$36 per unit at community colleges and several tax measures that go to voters in early June. Allan Hancock College is facing an immediate \$2.2 to \$5 million deficit. Should the tax measures not be passed by voters, the college is looking at an additional \$1.8 to \$4 million deficit. This is the worse budget forecast in 50 years. He and Dr. Miller continue to crunch numbers and meet weekly with various campus constituency groups. Unfortunately, many reductions will affect staff and students at all levels at the college. Looking at ways to save money – currently there is a hiring freeze in place; looking at retirement incentives, looking at workload reductions. The budget for the college is 80 to 82% personnel, salaries and benefits.
- that the college will have a summer session of classes.

11.C. College Trustee: Mr. Pensa reported:

- that these are very tough and challenging times; however, a positive comment is that the *One Stop Student Center* is going up and that the *Public Safety Complex* and the *Children's Center* will go out for bids soon.
- that there is a great team at Allan Hancock College. He will continue to keep the foundation board up-to-date on college decisions.

11.D. PCPA Foundation Representative - Mrs. Frost reported:

- That *InterPlay: The Stage Between* will present two new plays representing challenging works by contemporary playwrights with post-play discussions following each reading. The plays are *Enron* and *The Story of My Life*.

11.E. Faculty Representative – Mrs. Tait reported:

- that she, on behalf the faculty, thanked Mr. Gibson for his service to the foundation and college.
- that faculty are very busy with the start of the spring semester.

11.F. Student Representative – Ms. Teniente reported:

- that the A.S.B.G. is off to a great start for the spring semester – students are very enthusiastic.
- that the college recently hosted a *Bulldog Bow Wow* welcoming students back after the break.

- That the A.S.B.G. is working on an event, *Hands Across America*

11.G. Executive Director - Mr. Cotter reported:

- that there will be a special meeting of the board on Tuesday, March 8 to discuss and approve the slate of new members to the foundation board. It was agreed that new members would not be invited to the March 8 meeting, but would attend the next meeting of the board in May.
- that the board might consider holding a *Board Retreat* in the near future.

12. OTHER BUSINESS

There was no other business brought before the board for discussion.

13. DATE FOR NEXT SPECIAL BOARD MEETING

There will be a special meeting of the Allan Hancock College Board of Directors on Tuesday, March 8, 2011, at 4 p.m. on the Santa Maria campus. The room location is to be determined.

14. DATE FOR NEXT REGULAR QUARTERLY MEETING

The next regular quarterly meeting of the Allan Hancock College Board of Directors is Thursday, May 12, 2011, at 4 p.m. on the Santa Maria campus in Building W, Room 18.

15. ADJOURNMENT

MOTION: Moved/seconded (Daane/Pensa) and passed by unanimous voice ballot to adjourn the meeting of the Allan Hancock College Foundation Board of Directors at 5:45 p.m.

ALLAN HANCOCK COLLEGE FOUNDATION

To: Board of Directors	ACTION
From: Nominating Committee	March 8, 2011
Subject: Nominating Committee Report	

BACKGROUND

In carrying out its primary responsibility on behalf of the board of directors, the nominating committee presents the following report:

- A. That the following individuals be elected to serve an initial three-year term as members of the board of directors:

Sandy Carty – Sandy moved to Santa Maria with husband Dave in 1962. Together, they raised and educated 6 children here. She served as a Volunteer at Marian Hospital for 25 years and as President for 2 years. She also has been involved with the Y, Boys and Girls Club, and several St. Joseph High School fund campaigns. She is presently involved with the campaign for St Louis de Montfort School's new multipurpose building and school addition. PCPA and Philharmonic are also very important parts of her life. In addition, Sandy's late husband, Dr. Dave Carty, served as the Chair of the foundation's *Building Student Success* Campaign.

R. Bruce Coggin – Bruce has lived in Lompoc since 1968. He started work with Johns-Manville Corporation in 1977 and has held numerous positions with the company after it sold to Allegheny Corporation in 1991 and then to Imerys Corporation in 2005. He has been Director of Labor Relations and Safety and is currently the Manager of Health and Safety Services. His responsibilities include implementation and oversight of Health and Safety programs at thirteen locations throughout North America. Bruce is a member of the Lompoc Rotary Club, where he has served twice as president. He has served on the boards of the Lompoc Family YMCA, Lompoc Valley Chamber of Commerce and Visitor's Bureau, Lompoc POPS Orchestra, Coast Hills Federal Credit Union Board of Directors and Lompoc Hospital Foundation Board.

José Escobedo – José has 30 years of successful and effective experience in leading human resources development and implementation of programs designed to enhance the goals and objectives of the organization. He has a history of in-depth working relationships with university executives, administrators and academic department heads. He has also worked closely with casino executive and line-management to accommodate rapid growth programs. He has developed numerous action programs to resolve operating issues and problems. He is fluent in English and Spanish.

Mary K. Nanning - Mary has been an officer with the United States Air Force, retiring as a lieutenant colonel. She has been involved with the Central Coast Literacy Council, first tutoring ESL adults and then serving on the Board of Directors as President and Vice-President. She served on the board of directors for Visiting Nurse Service, on the Board of Katherine K for Children, an organization that raised funds

ALLAN HANCOCK COLLEGE FOUNDATION

To: Board of Directors	ACTION
From: Nominating Committee	March 8, 2011
Subject: Nominating Committee Report - continued	

for the Homeless Education Liaison Project for Santa Barbara County Education Office. She has been a Santa Maria Affiliate of the Santa Barbara Foundation for six years, also Chair and Vice Chair of the Culture and Recreations Distribution Committee for the Foundation. She is a member of the American Association of University Women and is active in the Minerva Club, where she serves as Parliamentarian and oversees their new website.

Patrick W. Sheehy - A third generation Santa Maria strawberry grower. Current owner of Los Padres Berry Farms. Wife, Katherine teaches at St. Louis de Montfort and is past president of AHC Foundation board of directors. Patrick serves on the Driscoll Santa Maria Philanthropy Team and DANA Adobe Advisory Board. He has served as Advancement Chair for Boy Scouts of America and District Chair for Friends of Scouting Campaign. Hobbies include local history and "Porsches of any kind", as well as hiking and camping.

Hilda Zacarias – has studied at Allan Hancock College, Cal Poly, SLO, and Harvard University/John F. Kennedy School of Government. Her business is Hilda Zacarias, M.P.A. & Association, here in Santa Maria and provides individual/business & non-profit tax preparations services and management. In addition, she is a grant writer, development consultant; community organizing and provides interim executive director services. Her client/project includes a partial list of 12 organizations. She has also held several public offices and appointments.

FISCAL IMPACT

None

RECOMMENDATION

The executive committee is forwarding the following items to the board of directors:

- A. A recommendation to elect Sandy Carty, R. Bruce Coggin, José Escobedo, Mary K. Nanning, Patrick W. Sheehy and Hilda Zacarias to their initial three-year term as members of the foundation board of directors.

ALLAN HANCOCK COLLEGE FOUNDATION

To: Board of Directors	INFORMATION
From: Jeff Cotter	
Subject: Hands Across America	

BACKGROUND

The event *Hands Across America* is a fundraising event set for Sunday, April 17, 2011, to increase financial support for California's Community College students. Funds raised through this event will directly support the California Community Colleges Scholarship Endowment, a permanent fund that provides annual scholarship to thousands of students with the greatest need. And, thanks to the generosity of the Bernard Osher Foundation, every dollar raised for the Endowment through *Hands Across America* will be matched by 50 percent. The Allan Hancock College Associated Student Body Government, through the guidance of Mr. Cotter, is organizing and encouraging AHC students to participate in this event.

FISCAL IMPACT

None

RECOMMENDATION

None at this time.

ALLAN HANCOCK COLLEGE FOUNDATION

To: Board of Directors	INFORMATION
From: Jeff Cotter	
Subject: PCPA Production – <i>Pride and Prejudice</i>	

BACKGROUND

The foundation has been approached by PCPA to once again join their Encore Circle members for the opening night of *Pride and Prejudice* on Saturday, April 16, which will include attendance at their pre-show reception. The reception will be held at Central City Market (located in the Town Center Mall) from 5 pm to 6:15 pm or so as guests need to be back in time for the 7 pm curtain. The foundation guest list will include current foundation board members, current college trustees and donors with gifts of \$1,000 or higher to the annual giving campaign.

Staff will send out a *Save the Date* postcard to foundation guests with invitations going out the end of March.

FISCAL IMPACT

Approximately \$2,000

ALLAN HANCOCK COLLEGE FOUNDATION

To: Board of Directors	INFORMATION
From: Jeff Cotter	March 8, 2011
Subject: Strategic Plan Update	

BACKGROUND

The Allan Hancock College Foundation's 2009-13 Strategic Plan sets out a long-range plan to assure that this foundation aligns itself with the strategic plan of the college. It serves as a roadmap from which the foundation will focus its resources and efforts. The plan addresses six strategic areas those being: Community Building, Events, President's Circle, Annual Giving, Major Gifts, and Planned Giving. A small sub-committee for each of these six strategic areas has been assigned to develop goal(s) and the objectives of each goal.

Given that the ultimate success of this strategic plan will be determined by specific outcomes described in the planning document, it will be important for the board receive regular status reports from each of the separate committees. The following committees may provide reports to the board:

- Annual Giving
- President's Circle
- Events
- Planned Giving
- Community Building
- Major Gifts