

Lompoc Valley Center Offers Cutting Edge Technology

■ The Allan Hancock College Lompoc Valley Center (LVC) is located at One Hancock Drive, at the north end of the City of Lompoc near the intersection of Highway 1 and H Street. Its central location puts it just 17 minutes away from the town of Buellton.

The center features a contemporary design that embraces the natural character of the site through design and placement of the buildings. Three main buildings plus a utility structure total 58,388 square feet. All of the buildings are designed to be multifunctional as needs expand and change. The LVC is situated on 23 picturesque acres of a 156-acre parcel that includes portions of Davis Creek.

Special features:

- More than 250 networked, Internet and intranet-connected computers for students, faculty and staff
- Five computer labs, including a state of the art visual arts studio for graphic design, multimedia, and computer animation
- Fully-equipped, technologically advanced science labs each with 32 student work stations and student lap top computers
- Multimedia presentation systems in every classroom
- A computerized library catalog featuring remote database access
- Indoor and outdoor student dining and meeting areas overlooking the beautiful Lompoc Valley

Fall semester enrollment at the center was up about 40 percent over last year. Fast Track classes continue to start weekly. The Fast Track/Term 2 schedule of classes beginning after October 25 was mailed to district residents in late September, or look for it on the college's Web site at www.hancock.cc.ca.us.

Lompoc Valley Center "Invest in the Dream" Campaign

\$300,000 gift challenges a higher goal

Allan Hancock College needed a minimum of \$400,000 for the new Lompoc

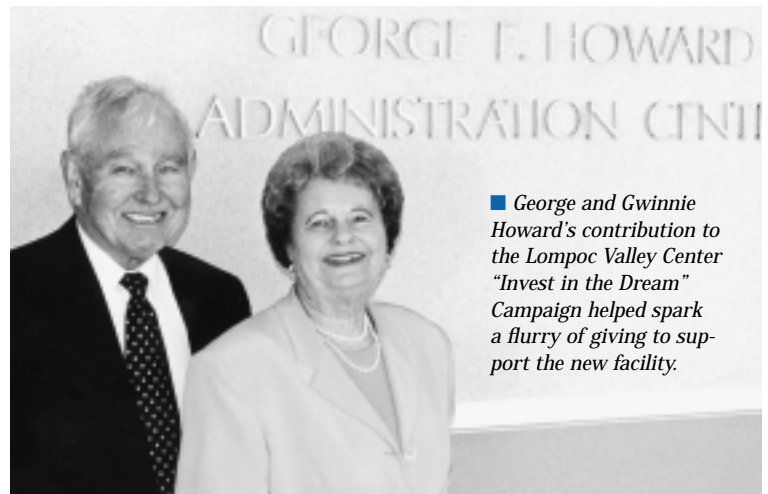
Valley Center to cover equipment and furnishings not funded by the state. This funding gap arose from a combination of factors, including inflation since state approval of construction several years ago, the limited original allowance provided by the state, and the changing requirements of technology. The Allan Hancock College Foundation accepted the challenge and kicked off an aggressive "Invest in the Dream" campaign in November 1998 to meet the needs of the college. The foundation developed a strong campaign team of local community leaders. The team leaders included Charles (Chick) Adams and Robert Coe as co-chairs. Their dedicated working team included Carol Anders, Denny Anderson, Joe Baisa, Mary Braun, Butch Browder, Bob Campbell, Kay Casey, Ray Down, Beth Farmer, Ann Foxworthy, Patricia Fresh, Don Genhart, Kathy Headtke, Art Hicks, Joyce Howerton, Richard Jacoby, John Lemon, Pat Lizarraga, Paul Maye, Deborah Peterson, Dave Rhamy, Joe Sesto, Don Smith, Gene Stevens, Judy Stevens, Wray Stich, Roy Stovall, Gene Wahlers, Roger Welt, Raul Zermeno.

At the campaign kick-off party held on November 6 at the Spaceport Inn in

Vandenberg Village, Vandenberg Federal Credit Union delivered a \$50,000 check to Mr. Adams and Mr. Coe. This donation was followed by a \$10,000 gift from Santa Barbara Bank & Trust and a \$20,000 gift from Mid-State Bank. With the leadership of the local banks, the community began to step forward with additional gifts.

Soon after the campaign kick-off, Mr. George E. Howard's wife Gwinnie chose to honor her husband and to support the campaign by making a \$300,000 gift in his name. With her gift, she challenged the campaign committee to match her donation.

Mr. Howard retired as the college's long-



■ *George and Gwinnie Howard's contribution to the Lompoc Valley Center "Invest in the Dream" Campaign helped spark a flurry of giving to support the new facility.*

time associate district superintendent and college vice president in 1992. He is a Lompoc resident and strong supporter of the college. "I thought about making the donation as the campus was developing," said Mrs. Howard. "It's such a wonderful place, and will help students for generations to come." Mrs. Howard added, "George is so dedicated to the college and he worked so hard all those years. I wanted to honor him in this way because he deserved it—and it was a fitting, permanent tribute."

The naming of the George E. Howard Administration Center was announced April 23 by college president Ann Foxworthy at the Lompoc Valley Center dedication ceremony.

Before beginning a new career at Allan Hancock College in 1970, Mr. Howard concluded an exemplary 30-year (see page 2)

Lompoc Valley Center "Invest in the Future"

(Continued) career in the Air Force where he flew B-17s in WWII and served in combat units in the Central and South Pacific. He also worked in the Pentagon as a member of the War Department General

Staff. Mr. Howard completed his military career as Chief of Staff for the 1st Strategic Aerospace Division at Vandenberg Air Force Base. He is a Colonel, USAF, retired.

"Allan Hancock College allowed me to work with a wonderful group of people," said Mr. Howard. "We had dedicated faculty and classified staff. I enjoyed all of them. It was a very satisfying experience."

With the challenge of the Howards' gift

in place and the campaign under way, the foundation campaign team reached out to the community over the next ten months to meet the \$300,000 challenge. By September 30 the campaign team had raised over \$300,000 to meet the Howards' challenge, including \$40,000 each from Nuevo Energy Company and the J.M. Long Foundation. The campaign surpassed the original \$400,000 goal. ■

Thanks to Generous LVC Donors

■ The following is a list of donors to the Lompoc Valley Center "Invest in the Dream" Campaign as of September 10, 1999.

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■ Maggie and Royce Lewellen share their enthusiasm with Dr. Ann Foxworthy, Allan Hancock College President, and Larry Letters, Foundation President.

1,000,000 Endowment Campaign Another Success Story

When the Allan Hancock College Foundation asked the community to contribute \$500,000 to a federally matched challenge grant, it gave itself 12 months to meet the mark.

Nine months later, pledges of cash and stock had flowed in, mostly from individuals whose interest was piqued by the dollar-for-dollar match by the federal government.

"The leadership response from the board was enthusiastic and the community response was incredible," said Deborah Peterson, executive director of the foundation.

Donors of \$10,000 or more had the opportunity to designate a college program for their endowment. Those who donated less than \$10,000 chose from five designated categories: where the need was greatest, student opportunities, equipment and facilities, technology, or program enhancement. The largest donations came not from businesses, but from individuals. Vandenberg Federal Credit Union and Lockheed Martin kicked off the campaign with gifts of \$5,000 and \$2,000 respectively. The Bank of Santa Maria donated \$10,000, and the Santa Maria Breakfast Rotary led the service organizations in gifts with their donation of \$10,000 to establish an endowed scholarship.

The campaign leaders and donors celebrated the success of the campaign on February 6, with a private VIP wine and hors d'oeuvres reception held in the Marian Theatre, followed by an evening of entertainment enjoying the PCPA production of *The Unsinkable Molly Brown*. ■



■ Celebrating the success of the \$1,000,000 Endowment Campaign are (from left) Carolyn Shouse, Jean Jacoby, Robert Coe, and Jack Shouse.



■ Party goes college trustee Walter Rosebrock (left) and past foundation member and avid supporter of the foundation, Stuart Bartleson.

Presidents' Corner



This year the focus on steady growth and creating and maintaining excellent relationships with the college and the community was a key factor in the many successes of the Allan Hancock College Foundation.

The completion of the foundation's \$1,000,000 Endowment campaign, followed by the great success of the Lompoc Valley Center Invest in the Dream campaign, kept college and foundation board members and staff busy. How gratifying to know that we set out to raise \$400,000 in the Invest in the Dream campaign, and instead, surpassed our goal by \$200,000! The college is truly fortunate to have so many friends in the community.

The ongoing success of the foundation can be summed up in two words: leadership and relationships. Since its inception five years ago, the foundation has enjoyed strong leadership from its members of the board, beginning with its founding president, Charles "Chick" Adams. Add to that the strong relationships the foundation has forged with the college, its board of trustees and with the community, and you have the basis for successful friend- and fundraising.

Because funding for higher education, especially California community colleges, continues to be inadequate, a strong foundation can be the extra push that makes a good college great. Allan Hancock College is fortunate to have such a foundation. In addition to major fundraising campaigns, examples of the foundation's over and above support this year include providing \$10,000 for faculty grants, distributing a record \$200,000 in student scholarships, and completing the Marian Theatre renovation project by raising \$67,000. These, of course, are in addition to the myriad of ways the foundation works with community individuals and businesses to support the cause of excellence in education.

Pam Taxworthy

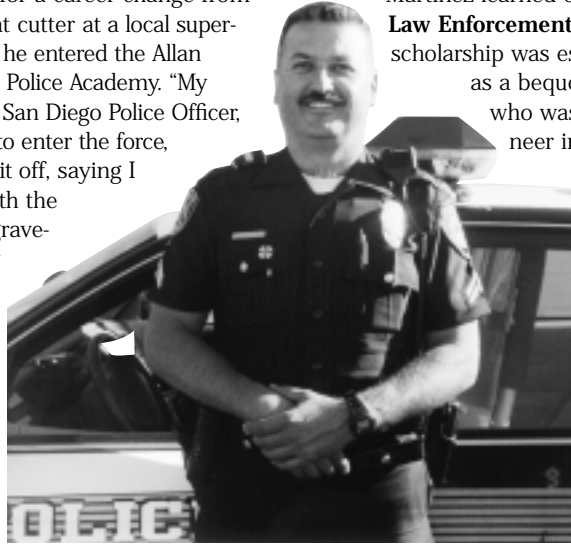
SUPERINTENDENT/PRESIDENT,
ALLAN HANCOCK COLLEGE

Carl Lettles

PRESIDENT,
ALLAN HANCOCK COLLEGE FOUNDATION

Joe Martinez —A Scholarship Success Story

When Joe Martinez turned 35 years old, he knew in his heart that it was "now or never" for a career change from his job as a meat cutter at a local supermarket. In 1992 he entered the Allan Hancock College Police Academy. "My brother, who is a San Diego Police Officer, encouraged me to enter the force, but I always put it off, saying I couldn't deal with the weekends and graveyard shifts. Now the thing I thought I wouldn't like, I love the most about police work: the nights and weekends," laughs Martinez. Marti-



nez began as a patrol officer with the Santa Maria Police Department in 1992. He then moved to investigator in the detective bureau, and in January was promoted to corporal and is back on patrol. He was recognized as the Santa Maria Police Department's 1998 Officer of the Year, and in 1999 was presented with the H. Thomas

Guerry Award in recognition of excellence in law enforcement.

Despite his career achievements, Martinez's most cherished feat to date is the completion of his bachelor's degree and recent graduation from Chapman University. Martinez always wanted to pursue a degree but simply didn't have the money. While attending Allan Hancock College, Martinez learned of the **Edwin O'Neill Law Enforcement Scholarship**. The scholarship was established in 1996 as a bequest of Edwin O'Neill, who was known as a pioneer in the science of

crime detection. O'Neill wanted the recipients of this scholarship to be Allan Hancock College students transferring to four-year universities, with a desire to pursue the field of crime investigation. Martinez fit the criteria perfectly,

applied for the scholarship, and was awarded \$10,000. "It paid for my tuition from beginning to end, right to the penny," said Martinez. Martinez attended Chapman at night while working full time on the police force. He graduated in May. Martinez adds, "I simply could not have achieved my goal without the scholarship." ■



■ Hancock College classified employees don the polo shirts provided as a gift of gratitude by the Allan Hancock College Foundation Board of Directors to recognize the behind-the-scenes employees who keep the campus humming along. The shirts carry an emblem that reads, "Allan Hancock College Appreciated Staff." Photo courtesy of Santa Maria Times.

\$10,000 in Faculty Grants Supports Classroom Innovation

■ Happy recipients at the Faculty Grants Reception on May 13 were (from left) Jim Read, Betty Inclin, V.P. Instruction (presenter), Thomas Sadowski, Marla Allegre, Rob Senior, and Ann Foxworthy, College President (presenter). Not pictured is John Hood.



Each year Allan Hancock College

instructors work hard to develop innovative instructional materials to enhance classroom teaching. Many of the instructors go above and beyond the call of duty, putting in extra hours of research and study to achieve a level of excellence in the classroom.

For the Allan Hancock College Foundation, the Faculty Grant Awards are one way to reward faculty for their dedication to education. A total of \$10,000 in grant money was awarded to five faculty members in 1999.

For language arts instructor **Jim Read**, the \$2,980 faculty grant award means he will be able to fulfill his dream of placing an English 101 class on the Internet. "This type of instruction opens up learning to so many more people," says Read. "There are many nontraditional students out there who for one reason or another cannot physically attend a class, either because of an actual physical disability or perhaps they work or have children at home. This allows them to log on anytime and take the class on-line."

The class will be conducted on the Internet by "live" chat sessions, bulletin boards, e-mail, and by posting items on the web pages. Read has spent the last four years working on the English 101 cyber

class, and hopes to have the class up and running by the spring 2000 semester.

Fine arts instructor **John Hood** will use his \$2,801 grant for an innovative art appreciation class. Hood has created a help file on computer software to offer students additional class information. "What they'll have for the first time are images and text outside of class on how I teach the class. It is the entire semester's lectures, everything I've ever taught, on a software program," he said. Hood expects the program to help students get ready for tests and essays. He also believes the help file will benefit the whole campus. "It is a general ed. subject that doesn't go too deep, but it touches on many, many cultures. It's great to see the cultures and art of the world, from antiquity to modern, on one file, to see how they relate to one another."

Language arts instructor **Marla Allegre** has taught English 501 for almost 12 years. She considers it one of her career achievements to create a student workbook for the class, thanks to her \$2,686 faculty grant award. "It is a class that can be a challenge to teach, since we may have students with learning disabilities or those with English as a second language," said Allegre. She began creating the textbook with fellow language arts instructor **Rob Senior** last spring.

Interestingly, Senior was a student of Allegre's in the late '80s. "I'm so pleased to be working with Marla on this project. What we wanted to do was take the best assignments and put them together in one book," said Senior. Allegre adds, "I think this textbook will bring additional organization, structure and consistency to how the course is presented, a bonus for staff and students."

And finally, a faculty grant of \$1,532 was presented to language arts instructor **Thomas Sadowski**. Sadowski teaches reading and writing and plans to use the grant to create a reading program Web site. Sadowski sees several uses for the Web site. "There is a need both inside and outside the language arts department to understand the college's reading program. My colleagues should be able to access the Web site to see what courses or other programs are available to assist their students who need help in reading. Also, existing or potential students can access the Web site to find out what kind of reading courses are offered, who teaches the courses, and what is expected of them in class," said Sadowski. The reading program Web site will be online before the end of the year. ■



■ Ready for hungry customers are pancake breakfast volunteers Bonnie Smith, Tom and Patti Lynn, and Debbie deBechevet.

Elks Sponsor Breakfast Fete To Fund College Programs

For the fourth year in a row, members of Santa Maria Elks Lodge #1538 rose early in the morning to prepare a pancake breakfast feast to benefit Allan Hancock College scholarships and programs.

The breakfast crew reported that the tasty morning meal fed more than 700 people and raised more than \$2,500.

The event, which took place in May in the college's student center, was held in conjunction with the fourth annual Santa Barbara Alzheimer's Association Memory Walk at AHC, which raised additional dollars for that organization.

The breakfast not only supports various Allan Hancock College programs, but also serves to feed the Memory Walk participants.

Those college programs benefiting from the breakfast fundraiser include mathematical sciences, the college athletic fund, the college concert band, the California School Employees Association (CSEA), AHC College Day Fund, AHC Friends of Nursing, and Alpha Gamma Sigma, Aquarius chapter.

Breakfast chef Ike Simas headed up the Elks cooking crew which included Dick Malmen, Pinky Signorelli, Jesse James, Chuck Phillips, Jim Erickson, Tom Sartain, Mac Clark, Paul Lopez and Walt Lewis. ■

ALLAN HANCOCK COLLEGE FOUNDATION CONTRIBUTOR LIST

*With special thanks and appreciation to our generous donors for their support this past year
July 1, 1998 through June 30, 1999*

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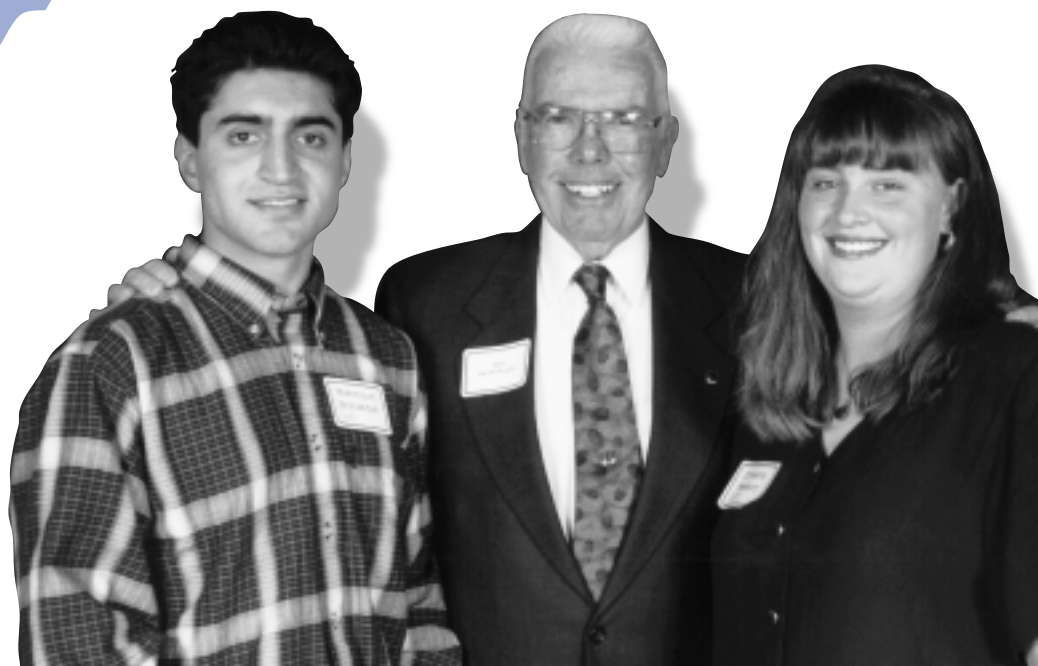
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More than 250 Students Share in Record Breaking Scholarship Funding



■ Recipients of the Ernest Righetti, Sr., Transfer Scholarship, Santa Maria Elks Lodge No. 1538. Left to right: Mahmoud Mohabbat, Jim McDonald (presenter), Chrisana Newbury.

It was the goal of the Allan Hancock College Foundation to offer \$200,000 in student scholarships by 2000. Thanks to a tremendously generous community of donors, the Foundation hit the goal one year early: at the 1999 scholarship banquet May 20, a record 254 students received a total of \$200,000 in scholarships.

The theme for the 30th annual Scholarship Banquet was "Community Supporting Community." One hundred and four donors helped make the scholarship awards possible, giving to both returning students and students transferring to four-year universities.

The top scholarship award winner was **Wendy Phillips** of Santa Maria, who received the prestigious \$10,000 Marian Hancock Scholarship. The Scholarship is in honor of Marian Hancock, a loyal supporter of the college and scholarship program. She was also the wife of Capt. G. Allan Hancock, for whom the college is named. In addition, Phillips received the G. Allan Hancock Award at the graduation ceremony. The 23-year-old transferred to Cal Poly this fall to major in biology and physical sciences with a minor in physics.

For the second year in a row, the Dorothy and Mark J. Smith Scholarships went to two recipients. The Smiths' \$5,000 scholarship was awarded to **Ian F. Gould**, a graduate of Arroyo Grande High School, who plans to become a chemical

analyst/engineer.

Matthew R. Jorgensen, also an Arroyo Grande High School student, earned a Smith Award for \$2,500. Jorgensen has plans to become a botanist. The Smiths are philanthropic supporters of the college through the Allan

Hancock College Foundation. Mr. Smith is a member of the foundation board and the Smiths were lead donors to the foundation's recent \$1,000,000 endowment campaign.

Michael D. Jenkinson of Santa Maria was named as this year's \$2,500 Severson Scholarship award winner. The scholarship is named in honor of Jan Severson, a former longtime member of the Allan Hancock College Board of Trustees.

The AAW scholarship awarded 15 students with monies totaling \$15,000. The Santa Maria Elks Lodge #1538 once again awarded two transfer scholarships in memory of Ernest Righetti Sr. at \$2,000 each to **Mahmoud Mohabbat** and **Chrisana R. Newbury** from Santa Maria. Additionally, the Elks awarded six vocational scholarships at \$800 each.

Of the scholarships established through the successful \$1,000,000 endowment campaign, the Bartleson Family Trust Scholarships, totaling more than \$6,700, were awarded to 15 students and the Lea C. Pearson Music Scholarship awarded

"You have provided not only funds for my education, but have given me the precious gift of inspiration . . . visions of my goals have been renewed."

—**Mahmoud Mohabbat, Ernest Righetti Sr. Transfer Scholarship (Santa Maria Elks Lodge No. 1538)**

\$3,000 to **Susan Schramm** of Santa Maria.

Several new scholarships established this year include the AHC Mathematical Sciences Scholarships for two students at \$500 each;

Bank of Santa Maria awarded \$1,000 to one college recipient.

A \$700 scholarship award went out to one student in honor of the Dr. Jack R. and Janice C. Robertson Family Trust Scholarship. The J.B. Dewar, Inc. Scholarship awarded \$100 to a deserving student, while the Joseph A. Olivera Jr. scholarship winner received \$1,000.

The list of new scholarships continues with the Kay Yanagibashi Perpetual Scholarship for \$1,000; the Lockheed Martin Mission Systems Scholarship for \$500; the Marshall Humes, D.D.S. & Anthony Pitrowski, M.D. scholarship for \$100; the May Nuss Karns Scholarship for \$1,600; the Merrell M. Williams scholarship for \$1,200; the Norma Robles Razo scholarship for \$1,000; and the Orcutt Mineral Society Earth Sciences scholarship for \$300.

All in all, the foundation scholarship program and its growth have been phenomenal. ■

Scholarship Words of Thanks

“Words cannot express how thrilled I am to receive this scholarship. Brick by brick, the AHC faculty have been building me into a pyramid of strength so that I might achieve my dream . . . the scholarship gave me the ingredient.”

—Rebecca Kate Hardin,
Jana C. Skidmore Memorial Scholarship



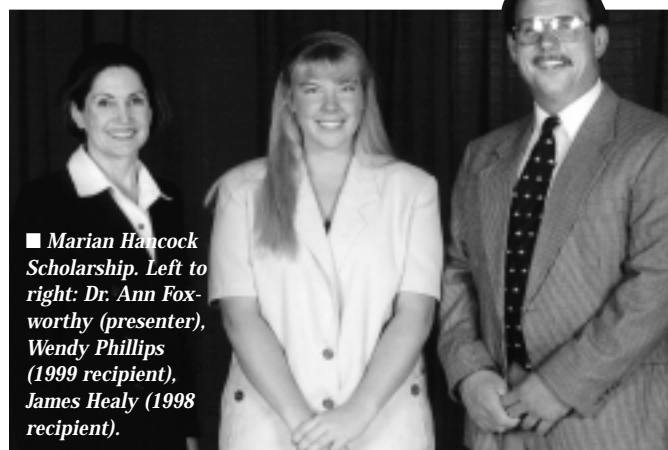
■ Jana C. Skidmore Memorial Scholarship. Left to right: Mr. and Mrs. Skidmore, Rebecca Hardin (recipient), Tigger Ortega.



■ Dorothy and Mark J. Smith Scholarships. Left to right: Matthew Jorgensen and Ian Gould (recipients), Agnes Grogan, Dorothy Smith, Mark J. Smith.

“Winning an award for doing my best in school is a very new and wonderful experience, and receiving a scholarship made me realize that I am not alone in all my struggles and successes.”

—Khara C. Harris, Delta Kappa Gamma International, Alpha Mu Chapter Scholarship



■ Marian Hancock Scholarship. Left to right: Dr. Ann Foxworthy (presenter), Wendy Phillips (1999 recipient), James Healy (1998 recipient).

“I am amazed at the overwhelming generosity . . . Words cannot express how relieved I feel that I will be able to concentrate on my academics instead of worrying about how I will be able to afford school from quarter to quarter. Like many other students, I can happily say that I began my future at Allan Hancock College . . . and achieved a better future thanks to AHC.”

—Wendy Phillips, Marian Hancock Scholarship



■ Delta Kappa Gamma International Alpha Mu Chapter Scholarship. Left to right: Lola Moe, Khara Harris (recipient).

Success begins with a plan —a strategic plan

The Allan Hancock College Foundation board meets annually to review its strategic plan and establish its goals for the coming year. Last year the board met in the beautiful Cottonwood Canyon Vineyard's community room to finalize the goals for 1999. They labored over the priorities and reviewed their accomplishment in the morning hours. By noon the future work for 1999 had been set and they then had an opportunity to enjoy Cottonwood's invitation to taste the vineyard's wine selection. As this newsletter went to press, the foundation board once again was making plans for the year 2000. ■

Review our plans...



Establish our priorities...



...and taste Cottonwood Canyon Vineyard's vintages



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'99 Foundation Directors & Officers Form Winning Team

■ Foundation officers for 1999 are, from left, Felix Scheffler, Treasurer; Eddie Stanfield, Vice President; Larry Letters, President; Bill Snelling, Secretary; and Charles Adams, Past President.



Optimism and business savvy are the hallmarks of those who continue to lead the 1999 Allan Hancock College Foundation Board. The foundation has appointed six new directors and elected new officers.



Edmund Hergenrath

As a newly-appointed director, Santa Ynez resident **Edmund Hergenrath** says he is anxious to roll up his sleeves and go to work. "People have the concept that community colleges are supported by those other than the citizens of the community. We want to get the word out that this is a worthy endeavor for anyone to invest in." Hergenrath knows very well the work that goes into supporting a community college. He is the retired chairman of a successful executive search company, and was instrumental in establishing the annual giving program for Iowa State University.



Leonard Marshman

Also from the Santa Ynez area is new director **Leonard Marshman**. "It was through my love for live theatre that I began a relationship with Allan Hancock College 25 years ago," said Marshman, who is not only a patron,

but also a three-term board member and former officer of Solvang Theaterfest. After spending 41 years as a top executive with Mobil Oil, Marshman brings considerable business experience to the board. As a new director, Marshman says he would like to put his effort into helping the Santa Ynez Valley recognize that Allan Hancock College and its new Lompoc Valley Center are "our very own community college."



Sue Sword

In Santa Maria, businesswoman and philanthropist **Sue Sword** joins the board of directors. Sword is the President and Manager of Santa Maria Valley Railroad Company. She manages the estate of Captain G. Allan and Marian Hancock. "The Hancocks dedicated their lives to education, the arts, and health and welfare causes, and I would like to see their dream continue," said Sword.

Longtime Santa Maria resident and businesswoman **Margaret Holman** was also named as director to the board. Holman, who started Coast Welding Supply with her husband in 1964, now enjoys giving her time to the needs of the community. "My husband and I were always firm believers that business people who have benefited from Santa Maria should give back to the community," said Holman.

Adding his talents and business expertise to the mix is **Clyde Ikeda, DDS**.



Clyde Ikeda, DDS

Ikeda runs an innovative dental practice in Santa Maria. Ikeda says although this is his first experience working with the community college system, he is "looking forward to the opportunity to get involved with the funding process, and help any way I can."

Finally, **Tony Cossa**, owner and president of InWest Insurance, adds his name to the board of directors. Cossa, who holds the honor of being named 1991 Santa Maria Chamber of Commerce Citizen of the Year and 1989 Elks Citizen of the Year, feels it is his duty to help out the community and the community college system. "That's the way my family has always thought, the more you give of yourself, the more you get, that includes all aspects of a good life."



Tony Cossa

All directors will serve a one-year term renewable for an additional two years. The elected officers for 1999 include **Larry Letters**, president; **Eddie Stanfield**, vice president; **Bill Snelling**, secretary; and **Felix J. Scheffler**, treasurer. ■

Giving the Gift of Opportunity—a gift that keeps on giving

For further information about this newsletter or to join your community in supporting Allan Hancock College, please contact Deborah Peterson, the Allan Hancock College Foundation Executive Director, at (805) 925-2004 or 922-6966, ext. 3621.

You may join today by mailing the attached form, with your gift, directly to the foundation.

Join the Allan Hancock College Foundation Legacy Club and give the gift of opportunity. Membership in the **Legacy Club** is reserved for individuals who support education for future generations through a bequest or a deferred gift. This is one of the easiest and most common ways to make a substantial gift to Allan Hancock College to preserve excellence in education for future generations. The **Legacy Club** allows you to decide *now* for your future commitment.

- ◆ **Gifts by will** may be made by a simple statement in your will or the addition of a simple codicil to a pre-existing will.
- ◆ **Living trusts** can provide gifts to individuals and to your favorite charity at your death.
- ◆ **Life insurance policies, IRA and pension funds** are a way to give a gift now, naming Allan Hancock College Foundation as successor beneficiary.
- ◆ **Life income gifts** are a way to provide you income for life and pass a charitable gift to the Allan Hancock College Foundation.

You may also join our current donors by giving the gift of opportunity now.

A gift of cash. If you itemize, it can lower your year-end tax obligation.

A gift of appreciated stock. If the stock has been held longer than one year it may qualify for a significant tax advantage.

A gift of real estate has a number of ways to meet your current needs and relieve you of your future capital gains obligations.

Say yes to education in our community by supporting Allan Hancock College.

- Enclosed is my check for \$_____ Please contact me about the **Legacy Club**.
- I prefer to pledge \$_____, payable in _____ months. My first payment contribution is enclosed.
- Please charge my gift of \$_____ to my **MasterCard** **Visa**

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